

# 7 Signs That Your Company Is Ready for an ERP Solution

Because of the benefits that ERP can bring, and the long period during which those benefits may manifest themselves, ERP implementation is always a strategic investment for an organization. Increased productivity, reduced operating expenses, improved information flow and enhanced performance management are some of the benefits that an organization can realize by implementing an appropriate ERP solution. On the other hand, huge unanticipated costs, enormous opportunity costs due to extended project timelines, and minimal ROI are some of the tribulations that an organization can get into without informed selection and well-planned implementation. Thus, the first and foremost thing is to identify whether your organization needs an ERP solution at all. We have listed below some of the business conditions that can help you make the decision. If an organization is experiencing one or more of the following business conditions, it is time to seriously consider implementing an ERP solution or replacing the current one:

- 1. Fast and uncontrolled growth:** Is your organization growing at a very fast pace? Your organization has recently opened multiple operational units/offices in multiple locations. There is significant increase in volumes of production, processes, and work force.
- 2. Lack of sufficient and accurate information on your company's performance:** You are facing problems in capturing exact figures or are receiving mismatched data on your company's performance indicators.
- 3. Consistent mismatch between inventories and production management:** There is a lack of coordination between sales order processing and inventory management in your organization.
- 4. Duplication of effort:** The finance and HR departments store and maintain employee details separately. Similar other instances of duplication exist in your company.
- 5. The right information is not accessible at the right time:** You are not able to access accurate data on stock in inventory, month-end sales figures, orders in transit and other required information on time.
- 6. Little or no ability to forecast and plan:** Your organization's strategic and planning division is not equipped to forecast and often relies on conventional methods for future projections.
- 7. Your current system is becoming obsolete:** The existing enterprise system in your organization is no longer efficiently supporting your day-to-day processes and is negatively impacting the organization's growth.