

## Sound-Rite streamlines project and inventory management with business management software



*"The inventory management side of SAP has eliminated errors caused by duplicating information from one system to another. SAP has also provided us with opportunity to create custom documents which can be generated and distributed to clients with little to no extra data input."*

Ryan Reynolds, Operations Manager  
Sound-Rite Inc.

### Streamlining operations to facilitate growth

Sound-Rite Inc., a leading supplier of acoustic and architecture solutions, needed to consolidate and share information across the company to increase efficiency. Zantek worked closely with Sound-Rite to tailor a scalable business management solution to their needs using SAP® Business One.

#### Objectives

- Eliminate error-prone manual processes and duplicate data entry
- Improve lead management and streamline estimating
- Accurately capture cost-of-goods-sold information
- Provide input to clients and stakeholders on all stages of a project, from early sales development to work-in-progress and a final product

#### Why SAP Business One

- Integrates all core business functions and streamlines workflow
- Enables all departments to share information and get one clear view of operations
- World-class software with a clear, published roadmap

#### Why Zantek

- Proven track record in understanding business needs and tailoring technology solutions
- Specific expertise working with small and midsize businesses
- Local presence

#### Benefits

- Improved customer satisfaction resulting from fewer errors and company-wide access to real-time project details
- Integrated CRM enables Sales to share customer requirements with Estimating and Project Management
- Inventory is specifically-assigned from a warehouse to a job to accurately manage inventory and improve reporting
- Increased efficiency through instant and shared access to data, reports, and documents

#### Relevant links

- [Article: Frustrated by apples-and-oranges reports](#)
- [SAP Business One overview](#)
- [Zantek company profile](#)

### Sound-Rite Snapshot

- Head office: Calgary, AB
- Products: sound-masking solutions, internal & external architectural products
- Services: project management, post-implementation servicing
- Customers: designers, construction companies, commercial building owners
- Employees: 15+

