

Super Slings Gains Competitive Advantage through Efficient use of New Business Software



"We outgrew our previous system. SAP Business One centralizes all of our critical information so that everyone is on the same page with an accurate view of our business."

Aaron Giesinger, Owner, Super Slings

Super Slings Snapshot

- Headquarters: Nisku, AB
- Products: rigging & safety
- Customers: oil & gas, mining, drilling, transportation, construction
- Employees: 35

Lowering costs while enhancing customer service

Super Slings, a leading supplier and manufacturer of rigging and safety products, needed to consolidate data across the company for greater efficiency. Zantek worked closely with Super Slings to tailor a scalable business management solution to their needs using SAP® Business One.

Objectives

- Get one real-time view of the entire business, along with traceability – an important criterion
- Share data across the company and centralize controls
- Eliminate duplicate and labour-intensive processes

Why SAP Business One

- Integrates all core business functions and streamlines operations
- Powerful reporting and analysis
- Enables all departments to share information and get one clear view of operations
- World-class software with a clear, published roadmap

Why Zantek

- Proven track record in understanding business needs and tailoring technology solutions
- Specific expertise working with small and midsize businesses
- Gold-level SAP partner

Benefits

- Lower costs through improved material planning and inventory management
- A more strategic view through forecasting and budgets
- Clear insights into purchase history and improved vendor management
- Better traceability, including lot/batch on raw materials and serial numbers on finished goods
- Streamlined accounting processes
- Improved customer service resulting from fewer errors and access to real-time information on order status
- Scalable to meet future business needs (e.g., e-commerce, mobile devices for orders, quotes, delivery, pricing)

Relevant links

- [Article: How to take the guesswork out of decision making](#)
- [SAP Business One overview](#)
- [Zantek company profile](#)