



Enprise

## ENPRISE RENT FOR SAP® BUSINESS ONE

# UNLEASH THE POTENTIAL OF YOUR EQUIPMENT RENTAL BUSINESS

## INCREASE EFFICIENCY, ACCELERATE GROWTH USING SAP BUSINESS ONE WITH ENPRISE RENT

Running a profitable equipment rental business is no easy task, especially if your staff are under pressure from inefficient workflow processes. Having data stored across numerous disparate systems adds to the challenge, culminating in impaired visibility with diluted profit and growth.

A single tool to quote, dispatch, manage, and report on all your rental activities will unleash the potential locked within your business and remove barriers to growth. Purpose built for equipment rental businesses, this solution incorporates a powerful back-office suite of financials from the world's leading financial software company, SAP.

SAP Business One with Enprise Rent improves efficiency by eliminating complexity of workflow processes, centralizing data and providing real-time access to vital decision enabling information.

### Greater Visibility Starts with a Quote

Itemised quoting capability enables detailed real-time tracking of costs, revenue and profit associated with renting equipment. Additionally,

building a granular history of financial data for each item in your rental inventory gives you visibility of your most profitable rental lines at the click of a button, including the opportunity cost of having items unrented. Quotes are built from scratch, from pre-existing templates, or imported from external sources, for utmost flexibility.

### Plan, Allocate, Dispatch

The powerful dispatch manager ensures customers are kept happy, by enabling your team to easily access up-to-the-minute information to plan, pre-allocate and deliver rental items to agreed schedules. Multiple dispatch and returns capability caters perfectly for large projects.

### Goods Out = Goods In

The built-in returns manager enables efficient receipt of equipment back into stock, finalizing open rental transactions on agreements. Where the system provides a list of expected items, for ultimate accuracy and accountability, return stock quantities are determined by the operator.

### Accountability Right to the Finish

Rounding out the process, the variance manager tracks unreturned equipment and provides options for any additional billing or stock adjustments that may be required.



### Flexibility is Prerequisite

Making even the most demanding rental contracts a breeze, we've provided complete control over invoicing, right down to custom billing frequency and individual invoice value. Billing and cost accrual can also be independently suspended if necessary.

# QUICK FACTS

QUOTES	DISPATCH	RETURNS
<ul style="list-style-type: none"> <li>• User defined rental periods/frequency</li> <li>• Equipment groups for standard templates</li> <li>• Combined billing of hire and services</li> <li>• Designated rental items in inventory &amp; customer equipment cards</li> </ul>	<ul style="list-style-type: none"> <li>• Equipment pick &amp; dispatch</li> <li>• Item pre-allocation</li> <li>• Pre-picking for guaranteed availability</li> <li>• Copy dispatch list from quote</li> <li>• Copy from hire group template</li> </ul>	<ul style="list-style-type: none"> <li>• Track returned vs unreturned items</li> <li>• Track issues with returned items</li> <li>• Returns list pre-populated based on dispatch list</li> <li>• Auto-generate service jobs</li> </ul>
VARIANCE	BILLING	
<ul style="list-style-type: none"> <li>• Variance analysis at a glance</li> <li>• Write-off or bill customers for missing items</li> <li>• Automatic stock transfer</li> </ul>	<ul style="list-style-type: none"> <li>• User defined billing dates</li> <li>• Flexible billing periods &amp; amounts</li> <li>• Suspend hire billing and/or cost accrual</li> <li>• Rental cost accumulation and opportunity cost calculation</li> </ul>	<ul style="list-style-type: none"> <li>• Combined billing of hire and services</li> <li>• Accommodation for rental contracts and change variations on single invoice</li> <li>• User defined item grouping</li> <li>• Bulk processing</li> </ul>

## Summary

SAP Business One with Enprise Rent is a purpose built business management solution for the equipment rental industry. Designed to meet the needs of the busiest rental company, it provides a structured approach to quoting and rental contract creation that flows through to equipment dispatch, return and variance control, with flexible invoicing options, allowing detailed real-time cost and profit analysis at the click of a button.

If your business is struggling to cope with its own success, SAP Business One with Enprise Rent will remove the pain and enable you to continue to grow your business. Call your SAP Business One partner to find out more.

## For More Information

Call your SAP Business One partner or visit Enprise online at [www.enprise.com/rent](http://www.enprise.com/rent)



## SYSTEM REQUIREMENTS

- SAP Business One 8.8 or greater
- Enprise Job Costing 8.80.300 or greater
- Microsoft SQL Server 2005 or greater
- Microsoft Windows XP or greater

[www.enprise.com/rent](http://www.enprise.com/rent)